



# THE PARTNERSHIP LEDGER

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## BRIDGING GENERATIONAL GAPS IN ACCOUNTING: INNOVATION AND CULTURE CHANGE

Research reveals a concerning 33% decrease in first-time CPA exam candidates between 2016 and 2021. This article explores strategies for accounting firms to attract and retain younger talent while ensuring long-term sustainability.

Technology plays a crucial role in appealing to new generations, with automation and AI-driven tools streamlining operations and freeing staff from routine tasks. Social media presence has become essential, with 73% of young job seekers finding positions through these platforms.

The key to retention lies in meaningful engagement and a purpose-driven culture. Successful firms involve new hires in advanced projects, client meetings, and business development. Additionally, unconventional benefits focusing on well-being, flexibility, and growth have proven effective. Research shows that 79% of millennials would be more devoted to employers who provide recognition programs.

By creating collaborative workplaces that prioritize innovation, purpose, and employee well-being, accounting firms can bridge the generational gap while driving sustainable growth and maintaining industry relevance.

## PREVENTING BURNOUT WHILE SCALING ACCOUNTING FIRM PROFITABILITY

Recent studies reveal an alarming 99% burnout rate among accountants, manifesting as severe physical, emotional, and mental exhaustion. While traditional factors like seasonal workload spikes, evolving tax regulations, and client demands contribute significantly, research suggests the root cause lies in business model limitations.

The traditional focus on tax preparation creates a cycle of high-volume, low-margin work that drives burnout. In contrast, firms that transition to advisory services often experience dramatic improvements in both profitability and work-life balance. These services include strategic tax planning, business succession planning, and comprehensive financial consulting.

Case studies show concrete benefits of this transformation. Firms making this shift have achieved remarkable results: tripling

revenue while reducing workload by over 90%. This improvement stems from moving away from transactional services to high-value advisory relationships, allowing firms to serve fewer clients more profitably.

The key to preventing burnout while scaling profitability lies in strategic diversification of services. By prioritizing advisory work, firms can create sustainable business models that benefit both their financial health and their employees' well-being. This approach not only reduces stress but also enables deeper client relationships and more meaningful professional engagement.

Industry experts recommend a gradual transition, starting with identifying current clients who could benefit from expanded services. This methodical approach allows firms to build expertise while maintaining stable revenue streams, ultimately creating a more sustainable and rewarding practice.



## EMPLOYEE BURNOUT SURVEY REVEALS RISING WORKPLACE STRESS IN 2024

A recent survey of 1,500 U.S. full-time employees reveals a significant increase in workplace burnout, with 51% of respondents reporting burnout in the past year—a 15% increase from the previous year. Mental and emotional stress (63%) and long hours (54%) emerge as the primary causes.

The study identifies key workplace challenges, including staffing shortages (40%) and poor communication (34%) as major stress factors. Employee well-being has declined across multiple areas, with 32% reporting decreased mental health and 30% noting deteriorating financial health.

Compensation remains crucial for attraction and retention, with benefits (48%) and base pay (45%) being top factors. The survey also reveals that 25% of workers currently hold second jobs, while 37% are considering one. Career advancement opportunities play a significant role in retention, as 31% cite lack of advancement as a reason for leaving.

To address these challenges, organizations are focusing on transparent communication, skills-based hiring models, and investment in learning and development, while adapting to technological changes including AI integration.

## TAX SEASON PREPARATION GUIDE RELEASED FOR ACCOUNTING FIRMS

A new comprehensive guide has been released at a crucial preparation time for accounting firms heading into tax season. Released in November 2024, the checklist outlines nine essential actions firms can implement immediately to enhance their performance in the upcoming tax season. The guide aims to help firms optimize their operations and improve efficiency before the busy period begins.

The timing of this release is strategic, allowing firms adequate time to implement changes and establish new processes before the tax season rush begins. The guide focuses on proactive preparation rather than reactive management during the busy season.



## IRS EXPANDS ONLINE BUSINESS TAX ACCOUNT ACCESS TO INCLUDE C CORPORATIONS

The IRS announced on December 12 a significant expansion of its business tax account tool, now including C corporations and enabling designated corporate officials to access accounts on behalf of both S and C corporations. This expansion brings millions of additional business entities under the tool's coverage.

The enhanced platform offers various features in both English and Spanish, including tax return transcripts, account transcripts, and entity transcripts for current and previous tax years. Designated officials can view and pay corporate tax balances, make federal tax deposits, and manage Income Verification Express Service (IVES) authorization requests from lenders.

Qualified designated officials include presidents, vice presidents, CEOs, CFOs, COOs, secretaries, treasurers, and LLC managing members who are current employees with W-2 forms from the corporation. To register, officials need their corporation's EIN, recent federal tax return (Form 1120 or 1120-S), and mailing address from current IRS records.

The expansion is part of the IRS's digital transformation initiative, aiming to improve taxpayer service and compliance. Future updates will extend access to additional entities, including tax-exempt organizations, government agencies, and partnerships.

